

ROBERT PREVITI

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MANUFACTURING OPERATIONS MANAGEMENT

To procure an Executive position as VP of Manufacturing, Operations, Global Procurement, Quality Assurance, or other technical/managerial position utilizing over 25 years of manufacturing supervision expertise. To provide effective leadership to an organization's overall mission and toward continued growth, industry reputation, increased performance and profitability through the process of continuous improvement focused on strategic goals.

CORE COMPETENCIES

- Manufacturing/Operations Management
 - Innovative Troubleshooting
 - Inventory Control/Quality Control
 - Enhancing Efficiencies & Profitability
 - Global Procurement & Purchasing
 - Cutting-Edge Equipment & Technology
 - Hiring, Training, Managing Staff, OSHA Safety
 - Strategic Planning/Trend Analysis
 - Leadership/Team Building
 - Brand Recognition/Product Development
 - Budgeting/P&L Management
 - Negotiations/Strategic Partnerships
 - Restructurings/Reorganizations
 - Customer Service & Satisfaction
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PROFESSIONAL EXPERIENCE & ACCOMPLISHMENTS

GM CASTING HOUSE, INC. – Chicago, IL

July 2010 – November 2010

Vice President of Manufacturing (Short-Term Contract)

- Reorganized the shop floor increasing efficiency by 12% and streamlining workflow according to routing processes.
- Established a Work-in-Process (WIP) control station and developed procedures for WIP control and operational accountability supporting quick response manufacturing of WIP improving on-time delivery by 18%.
- Developed Quality Assurance standards that decreased rework by 41% reducing inventory requirements while increasing customer satisfaction.

FANTASY DIAMOND CORPORATION – Chicago, IL

December 1997 – July 2010

Vice President of Manufacturing

- Perfected the innovative process of Touch Setting® with Product Development qualifying for a U.S. Patent (Patent # 6591633) enabling the company to produce unique designs and product lines around this process capturing 100% market share of this products process methodology.
- Constructed two manufacturing facilities – one in the U.S. Commonwealth of St. Croix in the U.S. Virgin Islands providing a 14% savings in labor and the other facility in Surat, India saving 26% in labor. Both facilities fully complied with all OSHA regulations and guidelines and India regulatory requirements.
- Reorganized and managed the Hampden Corporation (HC) manufacturing operation producing 60,000 units per year of personalized consumer goods. This is a sister company of Fantasy Diamond Corp. (FDC).
- Directed all manufacturing managers, staff and personnel in all manufacturing facilities. Chicago (FDC & HC) – 80 employees; St. Croix (FDC) – 52 employees; and India (FDC) – 182 employees. Maintained high levels of professionalism throughout all operations dealing decisively with conflict issues requiring disciplinary action.
- Managed purchasing and inventory requirements from global supply chains in China, India and Mexico forecasting goods utilizing Just-In-Time metrics maintaining on-time delivery schedules at 98%.
- Sourced manufacturing labor from numerous independent contractors throughout the United States negotiating favorable labor rates and reducing overhead by 22%.
- Developed and managed annual manufacturing budgets for four manufacturing facilities, (FDC & HC Chicago, FDC St. Croix and FDC India) producing 250,000 units per year ensuring ROI effectiveness and minimizing budget over runs.
- Continually streamlined the manufacturing operation over 13 years through effective recruitment of highly experienced crafts people. Downsized inefficient departments thereby reducing overhead and improving productivity and quality through continuous improvement analysis & implementation, innovation and technological process acquisitions.
- Developed and implemented a quick response manufacturing strategy to support a marketing and sales initiative to independent retailers nationwide. This increased high end sales by 30% in the first year.

WRIGHT & LATO, INC. – East Orange, NJ

June 1996 – September 1997

Director of Manufacturing

- Restructured manufacturing routings and developed a finished goods inventory strategy which reduced the one-at-a-time mentality of production to multiple unit production gaining greater efficiencies through mass production techniques and higher quality performance. This saved \$23,000 per year.

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- Developed training programs emphasizing core strengths in design and quality and implemented in-stage quality processes whereby quality inspections are performed departmentally and quality issues are attended to directly. This reduced rework from final QA by 40% and improved on-time delivery by 23% and reduced overtime by 46%.
- Created Gant Charts analyzing work flow, process times and quality issues developing metrics that were distributed to communicate performance, identify areas needing improvement and elicit feedback from line and staff personnel. This generated multiple suggestions for improvements' generating savings in excess of \$50,000 per year.
- Responsible for all recruiting, disciplinary action and termination for manufacturing personnel. This included security regulations and procedures within the manufacturing area. Metal detectors and close circuit cameras were installed to maintain high levels of security and safety.

SAMUEL AARON, INC. – Long Island City, NY

December 1994 – January 1996

Production Manager

- Developed independent contractors to produce multiple lines of product while efficiently managing inventory, forecasting units per product line and production scheduling to meet time-sensitive delivery demands.
- Negotiated prices, terms and penalties for poor quality with all independent contractors ensuring lowest possible production costs while maintaining quality standards and delivery schedules.
- Created and documented Standard Operating Procedures (SOP) to ensure process guidelines and performance repeatability in all of the manufacturing outsourcing clerical functions.

ROBERT PREVITI CONSULTING – Flemington, NJ

September 1993 – December 1994

Owner, Manufacturing/Business Consultant

- Established a manufacturing facility for DBC of NY in Manhattan to produce finished products that were being contracted out. Equipped, recruited and trained staff to produce to company established standards.
- Provided industry expertise to K.B. Enterprises of NY's clientele to support sales efforts in manufacturing and refining.

JOSEPH E. DEMARCO, INC. – New York City, NY

May 1991 – September 1993

Director of Manufacturing

- Centralized WIP Control processes thereby increasing productivity efficiency and on-time delivery through greater control and scheduling of work in the shop.
- Reduced metal consumption and rework by eliminating porosity through casting techniques, burnout schedules, melt temperatures, sprue sizes and sprue placement.
- Worked directly with model makers on design parameters of shank width/thickness, gallery formation, stone fit and prong length, parts assembly design and fit as well as overall design look and interpretation.

KREMENTZ & COMPANY – Newark, NJ

April 1988 – May 1991

Plant Manager

- Provided direction and leadership to the manufacturing operation for the Diana Division producing gold and platinum bridal jewelry via cast, extruded tube, machined and die struck methodologies.
- Purchased all materials, components and precious metals implementing Just-in-Time (JIT) strategies that minimized inventory by 16% and increased manufacturing efficiencies.
- Coordinated and supported functions required for and from the eight other corporate divisions providing detailed forecasts and schedules to commit time, equipment and personnel through project completion.

ARTCARVED – New York, NY

December 1984 – April 1988

Plant Manager

- Managed two manufacturing facilities; New York City employing 118 manufacturing personnel and Puerto Rico employing 212 manufacturing personnel. With the exception of tool & die making and die striking, which were performed only in NYC, both facilities performed casting, machining, setting, assembly and finishing.
- Transitioned manufacturing of developed new products and processes to the Puerto Rico facility ensuring quality standards through documented process procedures (SOP's).
- Reduced inventory levels through increased efficiencies and manufacturing processes in die striking and machining incorporating innovative processes and techniques which were state of the art at this time.
- Worked in unison with Marketing and Product Development on new products specific to method of manufacturing, (cast, machined or die struck) always focused on Brand recognition through quality performance.

EDUCATION & TRAINING

- **PhD MANAGEMENT** – Walden University – Minneapolis, MN Currently pursuing
- **MBA** – Keller Graduate School of Management – Chicago, IL 2004
- **B.S. BUSINESS ADMINISTRATION** - New York Institute of Technology – Old Westbury, NY 1996
- **SOCIETY OF MANUFACTURING ENGINEERS (SME)** – Chicago Chapter 5 1994/2010
- **SANTA FE SYMPOSIUM** – Annual technical and training seminar. Attended every year since 1998